**Energy**

**Transition Club**

Industry Survey

The impact of Covid-19 on Corporate PPAs

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| **Corporates** | | |
| 1. | If you are a corporate, has COVID 19 impacted your decision making on whether to enter into renewable PPAs? | Yes  No |
| 2. | Please explain your answer to question 1? | Comment below: |
| 3. | If you are a corporate are you able to source renewable PPAs as before COVID 19 or is it more difficult?  If answered more difficult, why? | More difficult  Less difficult  Comment below: |
| 4. | Is the market for corporate PPA offtakers more or less competitive since COVID 19? | More  Less |
| **Suppliers/ a developer of energy projects** | | |
| 5. | If you are a supplier of energy/a developer of energy projects how are you dealing with concerns as regards the credit worthiness of corporate offtakers? | Comment below: |
| 6. | If you are a supplier of energy to corporates has the corporate supply market been impacted by COVID19?  If answered yes: | Yes  No  Significantly  Not significantly |
| 7. | If you are a supplier/ a developer of energy projects how has the decline in energy pricing impacted your corporate supply and offtake businesses?  If answered yes, how? | Yes  No  Comment below: |
| 8. | If you are a supplier/ a developer of energy projects, has Covid-19 impacted the terms on which you are prepared to transact with corporate off takers or the terms on which they are prepared to transact?  If answered yes, how? | Yes  No  Comment below: |
| 9. | If you are a developer of energy projects has Covid-19 impacted your ability to secure funding or the pricing or terms of such funding?  If answered yes, how? | Yes  No  Comment below: |
| 10. | If you are a developer of energy projects has COVID 19 impacted your ability to develop and fund projects with merchant offtakers?  If answered yes, how? | Yes  No  Comment below: |
| **Funders** | | |
| 11. | If you are a funder of projects with corporate offtakers, what are your key concerns? | Comment below: |
| 12. | Are you in discussions with borrowers of such projects currently about project status and their ability to meet payments? | Yes  No  Please provide detail: |
| 13. | Are you funding any new projects with corporate offtakers or are these projects now on hold? | Yes  No  Why? |
| **All** | | |
| 14. | All where do you see the future of the corporate offtake market in light of COVID 19? | Comment below: |
| 15. | Is some form of Government support necessary or welcome? | Yes, necessary welcome  No  Why? |
| 16. | How long do you think it will take for the corporate offtake market to recover from COVID 19? | 3 – 6 months  6 – 12 months  12 – 24 months |